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18 JUN 1987

MEMORANDUM FOR: Director of Information Technology

25X1 FROM:

[REDACTED]
Acting Director of Logistics

SUBJECT: Increased Competition in Agency Procurements

REFERENCES: A. Memo to DD/A fm ExDir, dtd 4 Feb 87, same subject
B. Memo to D/L fm C/MS/DA, dtd 14 Apr 87, subject: 1987
Competitive Procurements

1. The attached copy of Reference B outlines the Directorate of Administration (DA) fiscal year (FY) 1987 goals for increasing the number of competitively awarded contracts and dollars. Using FY 1987 statistics as the baseline, the DA's objective is to have a five percent increase in the percentage of competitively awarded contract actions and dollars obligated. The following data, reflecting the Office of Information Technology contracting activity, is provided to assist you in accomplishing this goal:

25X1 FY 1986

FY 1987 First Quarter

FY 1987 Second Quarter

2. A third quarter progress report will be forwarded to you once it becomes available.

25X1 Attachment:
Ref B

OL 5047-87

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JUN 19 1987~~SECRET~~

S E C R E T

SUBJECT: Increased Competition in Agency Procurement

Distribution:

Orig - Addressee, w/att
1 - OL/PMS Official, w/att
2 - DD/A Files, w/att
1 - OL/PD, w/att
1 - OL/PMS/CONIF, w/att
1 - OL Files, w/att
1 - OL/PMS Chrono, w/o att

25X1 OL/PMS (18 Jun 87)

S E C R E T

DDA 87-0782
14 April 1987



MEMORANDUM FOR: Director of Logistics

FROM:



Chief, DDA Management Staff

SUBJECT: 1987 Competitive Procurements

The DDA called the attached Executive Director memorandum to the attention of Directorate Office Directors. He has set an FY 1987 Directorate goal of a 5 percent increase in the percentage of competitively awarded contracts and in the amount of funds competitively spent over FY 1986.

Attachment
As stated

cc: Director of Communication
Director of Information Technology
Director of Medical Services
Director of Personnel
Director of Security
Director of Training & Education
Director of Finance

SECRET

S E C R E T

04 FEB 1987

MEMORANDUM FOR: Deputy Director for Administration

25X1 FROM:

Executive Director

SUBJECT: Increased Competition in Agency Procurements
for FY 1987

1. With the beginning of the new fiscal year (FY) comes the challenge of making every effort to ensure that the Agency receives the greatest value in return for the expenditure of its funds. As part of this effort, it is incumbent upon all of us to employ procurement methods and practices which enhance the expectations of receiving maximum benefits for dollars spent. As we are all aware, our increasingly tight resource status makes it necessary to further implement proven procurement practices and methodologies this fiscal year.

2. It is the policy of the federal government to utilize competitive procurement practices when expending appropriated funds. As you are aware, the Agency complies with this policy to the maximum extent practicable and seeks effective competition within the limitations of the Agency's statutory responsibility to protect sensitive intelligence sources and methods.

3. While noncompetitive procedures are appropriate and justifiable in some procurements, they usually represent the least desirable and often the most costly methodology for procuring items and/or services. The implementation of competitive procurement programs has, in most instances, proven to be both cost effective and efficient, with no diminution of quality or performance. Accordingly, each directorate is being asked this fiscal year to set realistic targets for both an increase in the percentage of competitively awarded contracts and an increase in the amount of funds competitively spent over FY 1986.

4. The records retained by the Contract Information Branch, Procurement Management Staff, Office of Logistics (OL), reflect the following statistics during FY 1985 and FY 1986 for your directorate:

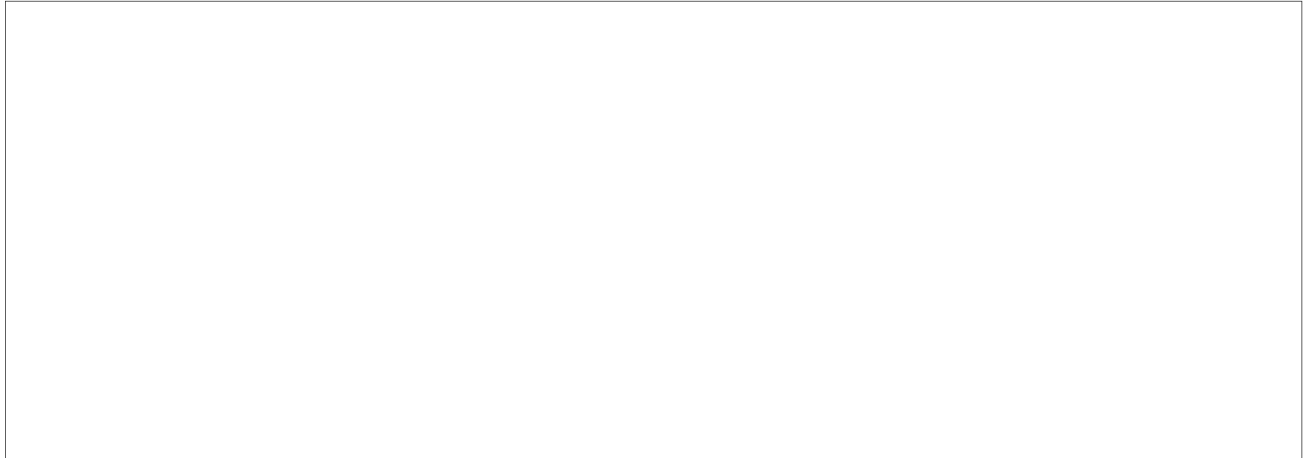
S E C R E T


OL 5000-87

S E C R E T

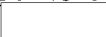
SUBJECT: Increased Competition in Agency Procurements for FY 1987

25X1



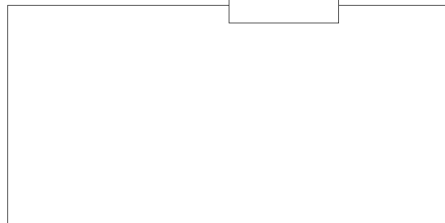
Please review these statistics and your FY 1987 projected procurements to determine which might best be competed during this fiscal year. After your review has been completed, please provide the Director of Logistics (D/L) with your projected goals for increases in percentage of competitively awarded contracts and dollars, compared with your FY 1986 statistics cited above. 

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5. Please call the D/L at any time during the fiscal year to obtain an update as to your directorate's progress in achieving your goals for increased competition. He will provide you with periodic reports at the conclusion of the second and third quarters of this fiscal year. 

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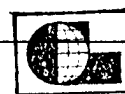
cc: Comptroller

S E C R E T

ROUTING AND RECORD SHEET

SUBJECT: (Optional)

Increased Competition in Agency Procurements



EXTENSION

NO.

OL 5047-86

DATE

18 JUN 1987

OIT/TRIS

LOGGED

TO: (Officer designation, room number, and building)

DATE

OFFICER'S INITIALS

COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)

 1. Director of Information Technology
2D00 Headquarters

The amount shown represents funds obligated, not the actual contract amount.

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11.

12.

13.

14.

15.

*cc sent to each group
and Staff Chief. 7/6/87
26*